

**PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE**

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001

Commission [Net]

Particulars	Fire	Marine			Miscellaneous													Total	
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous		
		For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22		For Q1 2021-22
Commission paid																			
Direct	653,749	172,615	1,252	173,867	1,048,258	54,155	1,102,413	26,276	12,838	86,155	4,758	47,323	605,504	8,009	(16)	181,087	2,074,347	2,901,963	
Add: Commission on re-insurance accepted	28,903	7,387	(42)	7,345	(19,127)	-	(19,127)	-	-	5,193	2,748	-	56,064	-	-	7,590	52,468	88,716	
Less: Commission on re-insurance ceded	1,246,744	22,276	3,163	25,439	87,261	14,399	101,660	6,859	13,007	79,890	2,340	48,703	334,518	13,838	1	79,776	680,592	1,952,775	
Net Commission	(564,092)	157,726	(1,953)	155,773	941,870	39,756	981,626	19,417	(169)	11,458	5,166	(1,380)	327,050	(5,829)	(17)	108,901	1,446,223	1,037,904	

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		For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21		For Q1 2020-21
Commission paid																			
Direct	639,348	119,675	1,541	121,216	1,117,846	57,375	1,175,221	24,646	11,733	68,645	4,148	44,796	486,533	6,299	-	117,750	1,939,771	2,700,335	
Add: Commission on re-insurance accepted	42,630	8,328	234	8,562	5,882	-	5,882	-	-	18,276	1,350	-	16,985	-	-	4,246	46,739	97,931	
Less: Commission on re-insurance ceded	918,558	18,537	2,017	20,554	369,056	13,773	382,829	6,933	5,454	108,296	1,943	(8,819)	274,721	10,395	6,292	54,884	842,928	1,782,040	
Net Commission	(236,580)	109,466	(242)	109,224	754,672	43,602	798,274	17,713	6,279	(21,375)	3,555	53,615	228,797	(4,096)	(6,292)	67,112	1,143,582	1,016,226	

(₹ '000)

Break-up of the expenses (Gross) incurred to procure business as per details below:

	For Q1 2021-22	For Q1 2020-21
Agents	473,164	475,878
Brokers	1,885,493	1,757,946
Corporate agency	382,826	333,251
Motor Insurance Service Providers	93,444	70,500
Point of Sale	61,594	56,746
Insurance Marketing Firm	1,641	553
Web Aggregator	-	3,406
Micro Insurance Commission	-	-
Common Service Center	3,801	2,055
Referral	-	-
Total	2,901,963	2,700,335

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		Upto Q1 2021-22	Upto Q1 2021-22	Upto Q1 2021-22	Upto Q1 2021-22	Upto Q1 2021-22	Upto Q1 2021-22	Upto Q1 2021-22	Upto Q1 2021-22	Upto Q1 2021-22	Upto Q1 2021-22	Upto Q1 2021-22	Upto Q1 2021-22	Upto Q1 2021-22	Upto Q1 2021-22	Upto Q1 2021-22	Upto Q1 2021-22	
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