

**PERIODIC DISCLOSURES**  
**FORM NL-6-COMMISSION SCHEDULE**

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001  
CIN: L67200MH2000PLC129408

**COMMISSION SCHEDULE**

(₹ lakhs)

Particulars	Fire		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Total Health #		
	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	
Commission & Remuneration	2,858	14,907	1,098	4,991	6	36	1,104	5,027	16,630	56,999	1,359	3,776	17,989	60,775	7,414	25,080	875	2,786	107	374	8,396	28,240	
Rewards	500	3,750	142	685	1	7	143	692	3,895	13,716	81	322	3,976	14,038	573	2,067	45	148	-	1	618	2,216	
Distribution fees	-	-	-	-	-	-	-	-	512	4,265	11	100	523	4,385	-	-	-	-	-	-	-	-	
<b>Gross Commission</b>	<b>3,158</b>	<b>18,657</b>	<b>1,240</b>	<b>5,676</b>	<b>7</b>	<b>43</b>	<b>1,247</b>	<b>5,719</b>	<b>21,037</b>	<b>74,980</b>	<b>1,451</b>	<b>4,198</b>	<b>22,488</b>	<b>79,178</b>	<b>7,987</b>	<b>27,147</b>	<b>920</b>	<b>2,934</b>	<b>107</b>	<b>375</b>	<b>9,014</b>	<b>30,456</b>	
Add: Commission on Re-insurance Accepted	521	1,836	38	203	-	9	-	38	212	521	-	-	521	386	1,516	2,991	-	-	-	-	-	1,516	2,992
Less: Commission on Re-insurance Ceded	10,133	38,408	404	1,138	48	153	452	1,291	1,669	5,430	690	1,724	2,359	7,154	7,825	24,193	1,602	3,859	61	123	9,488	28,175	
<b>Net Commission</b>	<b>(6,454)</b>	<b>(17,915)</b>	<b>874</b>	<b>4,741</b>	<b>(41)</b>	<b>(101)</b>	<b>833</b>	<b>4,640</b>	<b>19,889</b>	<b>69,936</b>	<b>761</b>	<b>2,474</b>	<b>20,650</b>	<b>72,410</b>	<b>1,678</b>	<b>5,945</b>	<b>(682)</b>	<b>(924)</b>	<b>46</b>	<b>252</b>	<b>1,042</b>	<b>5,273</b>	

**Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:**

Individual Agents	570	2,801	345	1,490	-	1	345	1,491	2,071	7,320	349	931	2,420	8,251	2,197	6,692	38	147	19	71	2,254	6,910
Corporate Agents-Banks/FII/HFC	328	1,262	10	44	-	-	10	44	588	2,045	45	147	633	2,192	3,388	11,216	581	1,786	17	53	3,986	13,055
Corporate Agents-Others	3	80	0	1	-	-	-	1	1,508	5,398	19	73	1,527	5,471	619	1,526	126	350	61	196	806	2,072
Insurance Brokers	2,257	14,514	885	4,139	7	42	892	4,181	14,378	51,053	731	2,154	15,109	53,207	1,671	7,443	175	650	10	53	1,856	8,146
Direct Business - Online <sup>e</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	1,364	5,350	26	118	1,390	5,468	-	-	-	-	-	-	-	-
Web Aggregators	-	-	-	2	-	-	-	2	0	28	0	15	-	43	-	3	-	-	-	2	-	5
Insurance Marketing Firm	-	-	-	-	-	-	-	-	41	128	0	2	41	130	14	40	-	-	-	-	14	40
Common Service Centers	-	-	-	-	-	-	-	-	40	133	29	101	69	234	3	6	-	-	-	-	3	6
Micro Agents	-	-	-	-	-	-	-	-	0	0	0	0	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	1,047	3,525	252	657	1,299	4,182	95	221	-	1	-	-	95	222
Others	-	-	-	-	-	-	-	-	0	0	0	0	-	-	-	-	-	-	-	-	-	-
<b>TOTAL</b>	<b>3,158</b>	<b>18,657</b>	<b>1,240</b>	<b>5,676</b>	<b>7</b>	<b>43</b>	<b>1,247</b>	<b>5,719</b>	<b>21,037</b>	<b>74,980</b>	<b>1,451</b>	<b>4,198</b>	<b>22,488</b>	<b>79,178</b>	<b>7,987</b>	<b>27,147</b>	<b>920</b>	<b>2,934</b>	<b>107</b>	<b>375</b>	<b>9,014</b>	<b>30,456</b>
<b>Commission and Rewards on (Excluding Reinsurance) Business written :</b>																						
In India	3,158	18,657	1,240	5,676	7	43	1,247	5,719	21,037	74,980	1,451	4,198	22,488	79,178	7,987	27,147	920	2,934	107	375	9,014	30,456
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

(₹ lakhs)

Particulars	Workmen's Compensation/ Employer's Liability		Public/ Product Liability		Engineering		Aviation		Crop / Weather Insurance		Credit Insurance		Other Miscellaneous segment		Total Miscellaneous		Grand Total	Grand Total
	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22
Commission & Remuneration	243	989	92	378	647	3,031	68	189	25	26	110	304	1,507	5,893	29,077	99,825	32,839	119,759
Rewards	43	160	35	158	126	635	6	7	8	8	27	95	250	1,360	5,089	18,678	5,732	23,120
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	523	4,365	523	4,365
<b>Gross Commission</b>	<b>286</b>	<b>1,149</b>	<b>127</b>	<b>536</b>	<b>773</b>	<b>3,666</b>	<b>74</b>	<b>196</b>	<b>33</b>	<b>34</b>	<b>137</b>	<b>399</b>	<b>1,757</b>	<b>7,253</b>	<b>34,689</b>	<b>122,867</b>	<b>39,094</b>	<b>147,243</b>
Add: Commission on Re-insurance Accepted	-	-	2	20	29	337	37	97	-	-	-	-	18	229	2,123	4,061	2,682	6,109
Less: Commission on Re-insurance Ceded	85	305	36	271	1,459	5,464	109	200	89	3,540	203	619	1,354	4,538	15,182	50,265	25,767	89,963
<b>Net Commission</b>	<b>201</b>	<b>844</b>	<b>93</b>	<b>285</b>	<b>(657)</b>	<b>(1,461)</b>	<b>2</b>	<b>93</b>	<b>(56)</b>	<b>(3,506)</b>	<b>(66)</b>	<b>(220)</b>	<b>421</b>	<b>2,944</b>	<b>21,630</b>	<b>76,663</b>	<b>16,009</b>	<b>63,389</b>

**Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:**

Individual Agents	138	564	70	255	299	1,155	-	3	-	-	1	4	194	729	5,376	17,871	6,291	22,163
Corporate Agents-Banks/FII/HFC	18	64	2	6	12	45	-	-	-	-	-	-	363	1,135	5,014	16,497	5,352	17,803
Corporate Agents-Others	-	1	6	28	-	-	-	-	-	-	-	-	210	628	2,549	8,200	2,552	8,281
Insurance Brokers	130	517	49	247	462	2,466	74	193	33	34	136	395	988	4,750	18,837	69,955	21,986	88,650
Direct Business - Online <sup>e</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,390	5,468	1,390	5,468
Web Aggregators	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	51	-	53
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	55	170	55	170
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	72	240	72	240
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	2	11	1,396	4,415	1,396	4,415
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL</b>	<b>286</b>	<b>1,149</b>	<b>127</b>	<b>536</b>	<b>773</b>	<b>3,666</b>	<b>74</b>	<b>196</b>	<b>33</b>	<b>34</b>	<b>137</b>	<b>399</b>	<b>1,757</b>	<b>7,253</b>	<b>34,689</b>	<b>122,867</b>	<b>39,094</b>	<b>147,243</b>
<b>Commission and Rewards on (Excluding Reinsurance) Business written :</b>																		
In India	286	1,149	127	536	773	3,666	74	196	33	34	137	399	1,757	7,253	34,689	122,867	39,094	147,243
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

# Includes Health, Personal Accident & Travel

Note: Pursuant to the Scheme of demerger of Bharti Axa General Insurance Company Limited with ICICI Lombard General Insurance Company Limited become effective from September 8, 2021, the Company has given impact of the scheme in the current financial year. The comparative figures reported as on March 31, 2021 do not include the effect of the demerger and are not strictly comparable.

**PERIODIC DISCLOSURES**  
**FORM NL-6-COMMISSION SCHEDULE**

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001  
CIN: L67200MH2000PLC129408

**COMMISSION SCHEDULE**

Particulars	Fire		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Total Health #	
	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21
	Commission & Remuneration	2,625	12,661	848	3,412	20	81	868	3,493	12,869	50,641	776	2,820	13,645	53,461	4,754	20,373	698	2,547	70	114	5,522
Rewards	784	3,856	174	478	4	9	178	487	3,248	13,079	75	288	3,323	13,367	415	1,655	36	150	-	1	451	1,806
Distribution fees	-	-	-	-	-	-	-	-	1,433	5,278	31	128	1,464	5,406	-	-	-	-	-	-	-	-
<b>Gross Commission</b>	<b>3,409</b>	<b>16,517</b>	<b>1,022</b>	<b>3,890</b>	<b>24</b>	<b>90</b>	<b>1,046</b>	<b>3,980</b>	<b>17,550</b>	<b>68,998</b>	<b>882</b>	<b>3,236</b>	<b>18,432</b>	<b>72,234</b>	<b>5,169</b>	<b>22,028</b>	<b>734</b>	<b>2,697</b>	<b>70</b>	<b>115</b>	<b>5,973</b>	<b>24,840</b>
Add: Commission on Re-insurance Accepted	117	1,030	26	175	(6)	2	20	177	203	751	-	-	203	751	136	1,178	-	1	-	-	136	1,179
Less: Commission on Re-insurance Ceded	10,448	28,649	422	863	44	251	466	1,114	694	9,378	227	560	921	9,938	4,865	20,831	944	1,796	26	3	5,835	22,630
<b>Net Commission</b>	<b>(6,922)</b>	<b>(11,102)</b>	<b>626</b>	<b>3,202</b>	<b>(26)</b>	<b>-159</b>	<b>600</b>	<b>3,043</b>	<b>17,059</b>	<b>60,371</b>	<b>655</b>	<b>2,676</b>	<b>17,714</b>	<b>63,048</b>	<b>440</b>	<b>2,375</b>	<b>-210</b>	<b>902</b>	<b>44</b>	<b>112</b>	<b>274</b>	<b>3,389</b>

**Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:**

Individual Agents	569	2,835	270	1,095	2	3	272	1,098	1,890	7,310	201	674	2,091	7,984	1,631	5,615	31	223	10	45	1,672	5,883
Corporate Agents-Banks/FII/HFC	387	966	8	27	-	-	8	27	398	1,422	32	111	430	1,533	2,053	10,433	469	1,642	7	25	2,529	12,100
Corporate Agents-Others	9	23	1	1	-	-	1	1	976	3,940	13	45	989	3,985	226	771	99	370	39	77	364	1,218
Insurance Brokers	2,444	12,690	743	2,759	22	87	765	2,846	12,010	48,006	454	1,797	12,464	49,803	1,198	4,994	135	461	14	-32	1,347	5,423
Direct Business - Online <sup>o</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	1,433	5,278	31	128	1,464	5,406	-	-	-	-	-	-	-	-
Web Aggregators	-	3	-	8	-	-	8	-	-	-	-	-	-	-	-	15	-	-	-	-	-	15
Insurance Marketing Firm	-	-	-	-	-	-	-	-	2	7	-	1	2	8	5	12	-	-	-	-	5	12
Common Service Centers	-	-	-	-	-	-	-	-	31	95	30	79	61	174	-	1	-	-	-	-	-	1
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	810	2,940	121	401	931	3,341	56	187	-	1	-	-	56	188
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL</b>	<b>3,409</b>	<b>16,517</b>	<b>1,022</b>	<b>3,890</b>	<b>24</b>	<b>90</b>	<b>1,046</b>	<b>3,980</b>	<b>17,550</b>	<b>68,998</b>	<b>882</b>	<b>3,236</b>	<b>18,432</b>	<b>72,234</b>	<b>5,169</b>	<b>22,028</b>	<b>734</b>	<b>2,697</b>	<b>70</b>	<b>115</b>	<b>5,973</b>	<b>24,840</b>
<b>Commission and Rewards on (Excluding Reinsurance) Business written :</b>																						
In India	3,409	16,517	1,022	3,890	24	90	1,046	3,980	17,550	68,998	882	3,236	18,432	72,234	5,169	22,028	734	2,697	70	115	5,973	24,840
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Particulars	Workmen's Compensation/ Employer's liability		Public/ Product Liability		Engineering		Aviation		Crop / Weather Insurance		Credit Insurance		Other Miscellaneous segment		Total Miscellaneous		Grand Total	Grand Total
	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21	For Q4 2020-21	Upto Q4 2020-21
Commission & Remuneration	196	794	101	308	659	2,529	47	136	-	2	58	271	1,057	4,351	21,285	84,886	24,778	101,040
Rewards	70	257	29	112	181	739	4	12	-	-	20	93	231	1,161	4,309	17,547	5,271	21,890
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,464	5,406	1,464	5,406
<b>Gross Commission</b>	<b>266</b>	<b>1,051</b>	<b>130</b>	<b>420</b>	<b>840</b>	<b>3,268</b>	<b>51</b>	<b>148</b>	<b>-</b>	<b>2</b>	<b>78</b>	<b>364</b>	<b>1,288</b>	<b>5,512</b>	<b>27,058</b>	<b>107,839</b>	<b>31,513</b>	<b>128,336</b>
Add: Commission on Re-insurance Accepted	-	-	-	34	86	454	65	117	-	-	-	-	24	216	514	2,751	651	3,958
Less: Commission on Re-insurance Ceded	61	234	150	165	2,150	5,806	64	141	-	72	106	489	983	2,963	10,270	42,438	21,184	72,202
<b>Net Commission</b>	<b>205</b>	<b>817</b>	<b>(20)</b>	<b>289</b>	<b>(1,224)</b>	<b>(2,084)</b>	<b>52</b>	<b>124</b>	<b>-</b>	<b>(70)</b>	<b>(28)</b>	<b>(125)</b>	<b>329</b>	<b>2,765</b>	<b>17,302</b>	<b>68,153</b>	<b>10,980</b>	<b>60,093</b>

**Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:**

Individual Agents	144	580	55	158	270	1,054	1	5	-	-	-	4	184	684	4,417	16,352	5,258	20,285
Corporate Agents-Banks/FII/HFC	10	33	1	4	8	36	-	-	-	-	-	-	197	501	3,175	14,207	3,570	15,200
Corporate Agents-Others	-	1	7	32	1	1	-	-	-	-	-	-	130	205	1,491	5,442	1,501	5,466
Insurance Brokers	112	433	67	225	561	2,174	50	143	-	-	78	360	773	4,110	15,452	62,671	18,661	78,207
Direct Business - Online <sup>o</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	1,464	5,406	1,464	5,406	
Web Aggregators	-	4	-	1	-	3	-	-	-	-	-	-	3	-	26	-	-	37
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	7	20	-	-	20
Common Service Centers	-	-	-	-	-	-	-	-	2	-	-	-	-	61	177	-	-	177
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	4	9	991	3,538	991	3,538
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL</b>	<b>266</b>	<b>1,051</b>	<b>130</b>	<b>420</b>	<b>840</b>	<b>3,268</b>	<b>51</b>	<b>148</b>	<b>-</b>	<b>2</b>	<b>78</b>	<b>364</b>	<b>1,288</b>	<b>5,512</b>	<b>27,058</b>	<b>107,839</b>	<b>31,513</b>	<b>128,336</b>
<b>Commission and Rewards on (Excluding Reinsurance) Business written :</b>																		
In India	266	1,051	130	420	840	3,268	51	148	-	2	78	364	1,288	5,512	27,058	107,839	31,513	128,336
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

# Includes Health, Personal Accident & Travel